

# GSA SCHEDULE 58 I



Contract Holder

2012

Vision Technologies, Inc.  
GSA Schedule 58 I  
Service Catalog Information

**Contract Number GS-03F-0089Y**



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## SECTION 1: COMPANY INFORMATION

<b>Name:</b>	Vision Technologies, Inc.
<b>Address:</b>	530 McCormick Drive, Suite G Glen Burnie, MD 20161
<b>Point of Contact:</b>	Al Saxon Sr. VP of Sales & Marketing
<b>Phone</b>	(410) 424-2183
<b>Fax:</b>	(410) 424-2208
<b>Email:</b>	asaxon@visiontech.biz
<b>Web Address:</b>	<a href="http://www.visiontech.biz">www.visiontech.biz</a>

## SECTION 2: CONTRACT INFORMATION

<b>Contract Number</b>	GS-03F-0089Y
<b>Schedule Number</b>	58 I – Professional Audio/Video, Telemetry/Tracking, Recording/Reproducing, and Signal Data Solutions
<b>Federal Supply Class</b>	58
<b>SINs</b>	58-8 Professional Audio/Video Assessment, Design, and Integration 58-10 Professional Audio/Video Services NEC

## SECTION 3: TERMS AND CONDITIONS

All terms and conditions agreed upon between General Services Administration and Vision Technologies, Inc. are as followed:

**1. Table of awarded special item number(s) with appropriate cross reference to item descriptions and awarded price(s):**

58 8 Professional Audio/Video Assessment, Design, and Integration  
58 10 Professional Audio/Video Services NEC

**2. Maximum Order:**

\$ 500,000 (SIN 58 8)  
\$ 50,000 (SIN 58 10)

**3. Minimum Order:**

\$ 50.00

**4. Geographic Coverage (Delivery Area):**

48 contiguous states, Alaska and Hawaii, in addition to the District of Columbia, and other U.S. territories.

**5. Points of Production:**

Vision Technologies, Inc.  
530 McCormick Drive, Suite G  
Glen Burnie, MD 21061

**6. Basic Discount/Markup:**

A discount of 15.20% applies to services – prices shown are net.

**7. Volume Discounts:**

For orders over \$\_\_\_\_\_, services will be marked up \_\_\_\_%.

**8. Prompt Payment Terms:**

2%@ 5 days.

**9. Credit Cards are accepted at or below the micro-purchase threshold:**

Government Commercial Credit Card will be accepted for all orders.

**10. Foreign Items (list item by country of origin).**

Not Applicable.

**11. Delivery Time:**

30 days or in accordance with the applicable Statement of Work.

**12. FOB:**

Destination for Services, Origin for Products.

Ordering Address:

Vision Technologies, Inc.  
530 McCormick Drive, Suite G  
Glen Burnie, MD 21061

For products and services, the ordering procedures information on the Blanket Purchase Agreement (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3

**13. Payment Address:**

Vision Technologies, Inc.  
530 McCormick Drive, Suite G  
Glen Burnie, MD 21061

**14. Warranty:**

Standard Commercial Warranty

**15. Export Packing Charges, if applicable:**

Not Applicable.

**16. Terms and Conditions of Government Purchase Card acceptance:**

Government purchase cards will be accepted for all orders under the micro-purchase threshold. Vision Technologies, Inc. will consider acceptance of Government purchase cards for above the micro-purchase threshold on a task order level.

**17. Terms and Conditions of Rental, Maintenance, and Repair:**

Refer to attached GSA Schedule Contract pricelist under SIN 58 8, and 58 10.

<b>18. Terms and Conditions of Installation:</b>	Refer to attached GSA Schedule Contract pricelist under SIN 58 8, and 58 10.
<b>19. Terms and Conditions of repair parts indicating date of parts price lists and any discounts from prices:</b>	Not Applicable.
<b>20. List of service and distribution points (if applicable):</b>	Not Applicable.
<b>21. List of Participating Dealers (if applicable):</b>	Not Applicable.
<b>22. Preventive Maintenance (if applicable):</b>	Not Applicable.
<b>23. Environmental Attributes:</b>	Not Applicable.
<b>24. DUNS:</b>	017631941
<b>25. CCR Registration:</b>	Yes. (Cage Code: 3CJZ6)

## SECTION 4: LABOR CATEGORIES

Labor Category	GSA Rate
A/V Technician Installer	\$67.84
A/V Technician Installer II	\$72.08
Sales Engineer	\$72.08
Lead Technician	\$72.08
Installation Manager	\$72.08
Project Manager	\$76.32
Project Engineer	\$76.32
Videoconferencing LAN/Systems Administrator	\$101.76
Control System Programmer	\$106.00
Design Engineer	\$106.00
CAD Design	\$106.00

## SECTION 5: LABOR CATEGORY DESCRIPTIONS

Labor Category	Audio/Visual Technician Installer
<b>Responsibilities</b>	Assists in the planning, design and technical implementation of audio/visual networks. Responsible for providing support and technical installation support for network activities. Assists in the evaluation and selection of equipment.
<b>Minimum Experience</b>	Minimum of 2 years in task related experience
<b>Minimum Education</b>	High school graduate or equivalent and or vocational training.
<b>GSA Hourly Rate</b>	<b>\$67.84</b>

Labor Category	Audio/Visual Technician Installer II
<b>Responsibilities</b>	Provides technical direction and advanced knowledge for implementation of audio/visual networks. Develops, operates, and maintains voice, wireless, video, and data A/V systems. Provides complex analytical tasks and activities associated with one or more technical areas within communications system.
<b>Minimum Experience</b>	Minimum of 2 years in task related experience
<b>Minimum Education</b>	High school graduate or equivalent and or vocational training.
<b>GSA Hourly Rate</b>	<b>\$72.08</b>

Labor Category	Sales Engineer
<b>Responsibilities</b>	Analyzes process and re-engineering with an understanding of technical problems and solutions as they relate to the current and future business environment problems. Recommends and facilitates quality improvement efforts via current and future purchasing decisions.
<b>Minimum Experience</b>	Minimum of 2 years in task related experience
<b>Minimum Education</b>	High school graduate or equivalent and or vocational training.
<b>GSA Hourly Rate</b>	<b>\$72.08</b>

<b>Labor Category</b>	<b>Lead Technician</b>
<b>Responsibilities</b>	Provides high level functional and technical analysis, design, development, integration, documentation, and implementation assistance on problems which require a thorough knowledge of the related technical subject matter for effective deployment/implementation. Participates in all phases of technical development. Applies principles and methods of functional area to difficult problems in technical areas to arrive at automated solutions. Designs and prepares technical reports and related documentation, and makes charts and graphs to record results. Prepares and delivers presentations and briefings as required by the task order.
<b>Minimum Experience</b>	Minimum of 2 years in task related experience
<b>Minimum Education</b>	High school graduate or equivalent and or vocational training.
<b>GSA Hourly Rate</b>	<b>\$72.08</b>

<b>Labor Category</b>	<b>Installation Manager</b>
<b>Responsibilities</b>	Supervisor and manager of crews responsible for the installation, termination and testing of UTP, fiber optic horizontal, and backbone cables.
<b>Minimum Experience</b>	Minimum of 2 years in task related experience
<b>Minimum Education</b>	High school graduate or equivalent and or vocational training.
<b>GSA Hourly Rate</b>	<b>\$72.08</b>

<b>Labor Category</b>	<b>Project Manager</b>
<b>Responsibilities</b>	Responsible for activities for a specific site, facility or multiple locations. Identifies changes in computer and systems technology and interprets their meaning to senior management, bringing current and future knowledge of technology and systems as applied to the client's requirements. Provides technical assistance to facilitate planning and directing the design, installation, modification and operation of information systems capability. Prepares long and short range plans for application selection, systems development, systems maintenance, production activities and for necessary support resources. Also responsible for applications systems analysis and programming activities for a group or section. Responsible for feasibility studies, time and cost estimates, and the establishment and implementation of new and revised applications systems and programs. Assists in projecting software and hardware requirements. Assigns personnel to various projects and directs their activities; reviews and evaluates their work and prepares performance reports. Confers with and advises subordinates on administrative policies and procedures, technical problems, priorities and methods. Consults with personnel in other information systems sections to coordinate activities. Prepares activity and progress reports regarding the activities of the applications systems and programming section. Confers and consults with client personnel regarding performance and scheduling issues on tasks.
<b>Minimum Experience</b>	Minimum of 5 years in task related experience
<b>Minimum Education</b>	High school graduate or equivalent and or vocational training.
<b>GSA Hourly Rate</b>	<b>\$76.32</b>

<b>Labor Category</b>	<b>Project Engineer</b>
<b>Responsibilities</b>	Serves as technical manager and authorized interface with the client's representatives for specific project initiatives. Applies specialized expertise to resolve client management, organization and business issues related to assigned projects. Ensures integration and implementation of project results into overall program goals and objectives.
<b>Minimum Experience</b>	Minimum of 5 years in task related experience
<b>Minimum Education</b>	Bachelor's Degree or equivalent from an accredited college or university.
<b>GSA Hourly Rate</b>	<b>\$76.32</b>



<b>Labor Category</b>	<b>Videoconferencing LAN/Systems Administrator</b>
<b>Responsibilities</b>	Monitors videoconferencing LAN, WAN, and servers. Responsible for batch monitoring, tape back-up, and restoration. Administers mail systems and implements new database architecture. Monitors and conducts performance evaluation of networks, in addition to supporting installations, maintenance and troubleshooting of all local and area wide networking devices and related software for internal and external networks.
<b>Minimum Experience</b>	Minimum of 5 years in task related experience
<b>Minimum Education</b>	Bachelor's degree from accredited college or university with curriculum or major field of study
<b>GSA Hourly Rate</b>	<b>\$101.76</b>

<b>Labor Category</b>	<b>Control System Programmer</b>
<b>Responsibilities</b>	Develops control system software solutions to address client and user needs. Responsible for designing, developing, and testing complex system software interface programs.
<b>Minimum Experience</b>	Minimum of 5 years in task related experience
<b>Minimum Education</b>	Bachelor's degree from accredited college or university with curriculum or major field of study
<b>GSA Hourly Rate</b>	<b>\$106.00</b>

<b>Labor Category</b>	<b>Design Engineer</b>
<b>Responsibilities</b>	Formulates/defines specifications for operating software programming applications or modifies/maintains existing applications using engineering releases and utilities. Designs, codes, tests, debugs, and document such programs. Evaluates new and existing products.
<b>Minimum Experience</b>	Minimum of 5 years in task related experience
<b>Minimum Education</b>	Bachelor's degree from accredited college or university with curriculum or major field of study
<b>GSA Hourly Rate</b>	<b>\$106.00</b>

<b>Labor Category</b>	<b>CAD Designer</b>
<b>Responsibilities</b>	Responsible for design and drafting of network infrastructure designs; providing written documentation for all projects which require CAD drawing deliverables. Producer of reference drawings for required proposal efforts, in addition to coordinating with end users, architects, delivery system functions, suppliers and other essential entities.
<b>Minimum Experience</b>	Minimum of 5 years in task related experience
<b>Minimum Education</b>	Bachelor's degree from accredited college/university, or equivalent training.
<b>GSA Hourly Rate</b>	<b>\$106.00</b>

## SECTION 6: PRICE LIST

Labor Category	Hourly Rate	GSA Rate	Discount
A/V Technician Installer	\$80.00	\$67.84	15.20%
A/V Technician Installer II	\$85.00	\$72.08	15.20%
Sales Engineer	\$85.00	\$72.08	15.20%
Lead Technician	\$85.00	\$72.08	15.20%
Installation Manager	\$85.00	\$72.08	15.20%
Project Manager	\$90.00	\$76.32	15.20%
Project Engineer	\$90.00	\$76.32	15.20%
Videoconferencing LAN/Systems Administrator	\$120.00	\$101.76	15.20%
Control System Programmer	\$125.00	\$106.00	15.20%
Design Engineer	\$125.00	\$106.00	15.20%
CAD Design	\$125.00	\$106.00	15.20%