



A Service-Disabled Veteran-Owned Small Business

Dear Valued Customer,

I want to thank you for visiting our Website. I think you will find that it provides a great overview of our unique company and increases your interest in our capabilities as well as the things that we believe differentiate us from our competitors.

As a professional services provider, we believe that we are uniquely qualified to design and implement various types of technical solutions for our customers, and guarantee success in our delivery. We offer products and services ranging from design and structured cabling services, to network integration support, program and project management, and automation and entertainment solutions.

We are a turnkey services and solutions provider, and we stand behind everything we do. Our data sheets and capabilities statement provide insight into the types of solutions we provide to our commercial and residential customers. We feel confident in our abilities and the progress we have made as an organization. We clearly understand the things that have contributed to our success and that of our customers.

The most important thing that makes us a successful service organization is our people. We value our people as being the best of class in our market. After all, "our people are our product", and as a result we do the things that help us to create the best product in the market. The Vision Values statement provides a great overview of the things that we believe are important, setting the standard for our people to achieve.

Beyond our value of ensuring that we maintain a technical edge over our competition, we encourage the development of our product (our people) through a formal training program for every employee of the organization. This program not only improves the capabilities of our people, it allows us to effectively and efficiently deliver world-class technology solutions to our customers at the highest level of quality.

The second most important thing that makes us a successful services company is our commitment to total customer satisfaction. At Vision Technologies we are an extremely customer centric organization. We are so committed to the concept that the Customer must be satisfied with their experience with us, that we offer a 100% Total Customer Satisfaction Guarantee on every solution we provide and put it in writing.

Organizations that deliver services are much different than organizations that manufacture products. Unlike manufacturers that can simply modify production to provide a level of quality, a services companies' quality is up to the perception of the customer, each and every time they interact with the company. That's the reason we place a high standard on the services we provide, by offering total customer satisfaction, it's our culture. We believe that we are successful only when our customer is successful.

I hope you enjoy your visit to our website, and given the opportunity, I am confident you will experience the level of quality and professional attention we have provided to all of our customers, and we guarantee it.

In closing, I want to again thank you for the opportunity to serve you, and for making Vision Technologies the fastest growing privately held company in our market (see press release). More importantly I want you to allow us to help make your technology vision a reality.

Thanks,

**John Lee Shetrone Jr. RCDD
President/CEO**